



## Case Study – One Net VoIP System for MTI – Livingstone

In Sept 2013 existing client Keith Clark CEO of MTI, a global solutions and services provider with head quarters in Godalming Surrey, approached Jon Ruffle, Director of SCT enquiring about a new phone system and telephone lines for a new office in Livingston Scotland.

The new office would accommodate 10 staff initially. SCT looked at 3 options including a standard Avaya system working off some ISDN 's, a standard hosted VoIP solution and Vodafone's hosted VoIP solution called One Net. After reviewing all the options and prices it was decided that One Net was the best option for MTI. One of the advantages was that MTI didn't need to pay an upfront or ongoing cost to purchase and maintain a PBX or a new phone system as One Net is a hosted solution.

Keith says –“ We have been dealing with SCT for over 15 years and they provide us with our mobile and fixed communication requirements for all our offices. When we looked at a new phone system for Livingston, they were obviously our first port of call. We got 3 options and reviewed them all thoroughly. As we are an existing Vodafone customer we decided that One Net from Vodafone was the best option. This meant that there was no upfront cost at all and the whole process was overseen by the SCT team, including the installation of the system and additional cabling and training. We get the same ongoing account management as we do with the rest of our solutions we have, which was also an advantage. The whole process went smoothly and was up and running in time for our staff moving in. We are all very pleased with the new system which is easy to use and full of features.”

