

Case Study – One Net and Ethernet - Multi Site Solution.

### Iveco Retail.

Iveco Retail (formerly Grays Truck and Van) commercial vehicle dealers have been a client for SCT Mobile for over 15 years.

With multiple branches in Guildford, Reading, Hayes and Croydon SCT have been providing all their mobile and fixed telecom requirements across the company including broadband services and telephone systems.

Back in October 2011 SCT supplied an installed a new hosted converged phone system by Vodafone called One Net, into their Reading branch. This was a very smooth process all round and provided the branch with a much needed, improved and flexible phone system with no upfront cost.

Moving from a traditional phone system over to what is essentially a hosted VoIP solution took a lot of consideration

James Hatton ICT Manager says

“When we looked at the One Net offering from SCT what struck us straight away was the fact that we would have a new phone system including hardware and installation completely free. Also we could do away with our old PBX and not worry about maintenance charges moving forward.”

The install was a success and Iveco decided in 2015 to roll out the same One Net phone system in all branches (Croydon, Hayes and Guildford) to provide a unified solution across all sites so that all users whether mobile or desk phone could short dial each other for free with the ability to be self-managed.

James Hatton says

“We wanted to bring every site up to date and also be linked under one solution for both cost effectiveness and also administration purposes so we were as efficient as possible both internally and for our customers. The One net solution was ideal and on top of this it also allowed our mobile phone users to be integrated so every user could be on the system. We could manage every site from one portal so any changes were easy to process.”

One other requirement Iveco had was to improve the data connectivity at each site. After some analysis SCT recommended installing a dedicated Ethernet lease line into each building at the same time as installing a new One Net phone system. This 100Mb pipe could be utilised for both voice and data and greatly improve the data connectivity.

James Hatton says

“SCT oversaw the whole project in 2015 for Iveco from start to finish. With 3 site projects running concurrently along with Ethernet lines being installed we were always confident that everything was in hand at all times and we were regularly updated on a weekly basis with progress on each site and service. Sct attended all sites surveys and installs and liaised between ourselves and the network at every point. Bringing each install in on time and meeting a deadline for our new office move in Croydon. The flexibility of the system also meant that when we had to vacate our Guildford premises early we could utilise mobile handsets at our temporary site to take our landline numbers. On top of that the upfront cost to supply and install the whole solution across the 3 sites was minimal and the ongoing costs more effective compared to our old system “

Iveco Retail now have a flexible, cost effective, and unified fixed and mobile telephone system with dedicated Ethernet access at all their premises which can be easily managed from any location.